

# HEALTH FACILITIES MANAGEMENT



## SALARY BY PRIMARY AREA OF RESPONSIBILITY BY CENSUS DIVISION (AVERAGE)

REGION	BIOMEDICAL/ CLINICAL ENGINEERING*	CONSTRUCTION & PROJECTS	ENVIRONMENTAL SERVICES/ HOUSEKEEPING	FACILITIES MANAGEMENT/ OPERATIONS/ ENGINEERING	MAINTENANCE*	SAFETY	SUPPORT SERVICES*
East North Central	\$90,962	\$111,349	\$66,857	\$93,609	\$58,734	\$78,905	\$92,442
East South Central	\$93,000	\$145,460	\$71,693	\$94,106	NA	\$84,917	NA
Middle Atlantic	\$94,494	\$119,607	\$71,945	\$105,806	\$72,900	\$82,340	\$131,222
Mountain	\$86,154	\$126,192	\$68,651	\$89,626	\$76,881	\$83,867	NA
New England	NA	\$116,271	\$84,808	\$106,292	NA	\$76,583	\$150,667
Pacific	\$108,113	\$128,573	\$76,463	\$102,019	\$84,750	\$102,849	\$138,511
South Atlantic	\$109,286	\$101,867	\$65,873	\$94,409	\$65,346	\$82,196	\$130,500
West North Central	\$78,200	\$102,282	\$59,730	\$87,259	\$51,319	\$67,571	NA
West South Central	\$78,214	\$95,260	\$67,107	\$94,080	NA	\$73,371	\$124,120

NA = Insufficient data to warrant comparisons.

\*Denotes there were fewer than 100 respondents in this category.

SOURCE: HFM/ASHE/AHE 2012 MANAGEMENT AND COMPENSATION SURVEY

### U.S. CENSUS BUREAU DIVISIONS KEY

**East North Central:**  
Illinois  
Indiana  
Michigan  
Ohio  
Wisconsin

**East South Central:**  
Alabama  
Kentucky  
Mississippi  
Tennessee

**Middle Atlantic:**  
New Jersey  
New York  
Pennsylvania

**Mountain:**  
Arizona  
Colorado  
Idaho  
Montana  
Nevada  
New Mexico  
Utah  
Wyoming

**New England:**  
Connecticut  
Maine  
Massachusetts  
New Hampshire  
Rhode Island  
Vermont

**Pacific:**  
Alaska  
California  
Hawaii  
Oregon  
Washington

**South Atlantic:**  
Delaware  
District of Columbia  
Florida  
Georgia  
Maryland  
North Carolina  
South Carolina  
Virginia  
West Virginia

**West North Central:**  
Iowa  
Kansas  
Minnesota  
Missouri  
Nebraska  
North Dakota  
South Dakota

**West South Central:**  
Arkansas  
Louisiana  
Oklahoma  
Texas